

OPIC ENTERPRISE DEVELOPMENT NETWORK

Pre-Application Loan Request Summary

1. PROJECT COMPANY (The overseas entity that will be the beneficiary of the OPIC financing for the purpose of undertaking the proposed investment (the "Project") in an OPIC eligible country (click on web link to see country list).)		
Project Company Name:		
Project Company Address (including city and country):		
Office Phone Number(s):		
Cell/Mobile Phone Number(s):		
Fax Number(s):		
E-mail(s):		
Specific Project Location (if different from above):		
2. AUTHORIZED REPRESENTATIVE (Individual signing the application; i.e. shareholder in Project Company, financial advisor, legal counsel, etc.)		
Name and Title of Representative:		
Relationship to the Project Company:		
Address:		
Office Phone Number(s):		
Cell/Mobile Phone Number(s):		
Fax Number(s):		
E-mails(s):		
3. OWNERSHIP (Please list <u>all</u> ultimate beneficial owners of the Project Company. (Where ownership can be traced to individuals, include the percentage ownership and nationality of each individual. If the Project Company is wholly or partly owned by one or more publicly traded companies, please indicate the name of each company and the place of incorporation. If you have a complete ownership chart please attach with the link provided.)		
<u>Shareholder Name</u>	<u>Country of Citizenship or Incorporation</u>	<u>Percent Owned</u>
1)		
2)		
4. SME DESIGNATION Is the primary U.S. shareholder identified in Question 3 a (i) ___ Small or Medium Enterprise with revenues ≤ \$250 million, (ii) ___ an individual with net worth ≤ \$67 million, (iii) ___ woman-owned business, (iv) ___ minority-owned business (check all that apply)		
5. PROJECT SUMMARY (Please summarize the Project, describing the identified market opportunity; what products or services will be produced and whether for the local market or for export (and if for export, to which countries); and whether the Project is a start up, expansion, or privatization.)		
6. PROJECT COSTS (Below please list estimated Project costs; for expansions, include only the costs associated with the expansion; alter categories as necessary to accurately reflect uses of funds.)		
	US\$	%
Pre-Operating Expenses	\$	%

Land	\$	%
Building/Improvements	\$	%
Equipment	\$	%
Working Capital	\$	%
Contingency	\$	%
General Development Fees	\$	%
Debt Service Reserve	\$	%
Financing/Legal Fees	\$	%
Interest During Construction	\$	%
Other	\$	%
Total Project Costs	\$	100%

7. PROJECT FUNDING (Below please summarize the sources of funding for the Project costs; alter categories as necessary to accurately reflect sources of funds.)

	US\$	%
Debt:	\$	%
OPIC loan (indicate proposed term)	\$	%
Other term debt (indicate proposed term and collateral)	\$	%
Supplier financing	\$	%
Subordinated Debt:		
Shareholder subordinated loans	\$	%
Third party subordinated debt	\$	%
Equity:	\$	%
Cash equity (unexpended funds committed to the Project)	\$	%
Project development costs incurred to date	\$	%
In-kind contribution		
Capital assets (land, equipment)	\$	%
Other	\$	%
Total Project Funding	\$	100%

How much of the equity has been formally committed to the Project?

8. COLLATERAL AND CREDIT ENHANCEMENTS (Please specify collateral and guaranties proposed to secure or support the OPIC loan such as pledge of shares; liens on Project Company or U.S. assets; debt service reserve accounts; personal or corporate guaranties; bank letters of credit; or other project support.)

9. MANAGEMENT EXPERIENCE AND TRACK RECORD (Briefly describe relevant experience in the Project's business sector of the shareholders and key Project management.)